

DEPARTMENT OF THE NAVY THE COMPETITION ADVOCATE GENERAL WASHINGTON, DC 20350-1000

JAN 23 2003

MEMORANDUM FOR DISTRIBUTION

Subj: FISCAL YEAR 2002 DEPARTMENT OF THE NAVY (DON) ANNUAL

REPORT ON PROCUREMENT COMPETITION

Ref: (a) Title 41 USC Section 418

Encl: (1) Barriers to Competition examples.

As the Navy's Competition Advocate General, I am responsible for providing an annual report on competition activities and accomplishments to the DON Service Acquisition Executive, Secretary Young. Your DD 350 data for FY-2002 should now be available. Please provide the following information, including data for your field activities, to assist my office in preparing the report:

Your FY-2002 Competition Goal figure and the actual level of competition you achieved. To identify trends, provide this same information for the four years previous to FY-2002.

Any significant accomplishments that occurred in FY-2002 that demonstrated enhanced or expanded competition. New initiatives or innovative activities instituted in FY-2002 to improve competition. Provide specific examples.

Identification of new or remaining barriers to full and open competition, identifying the barrier supported by specific examples (see enclosure (1).)

Please submit your electronic report copies, 5 pages max, to Ms. Deborah Aceto-Milton by February 28th, 2003. She can be reached at (703) 602-9986 or acetomilton.deborah @hq.navy.mil.

R. E. Cowley RDML, SC, USN Subj: FISCAL YEAR 2002 DEPARTMENT OF THE NAVY (DON) ANNUAL REPORT ON PROCUREMENT COMPETITION

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New or remaining barriers to full and open competition.

1. Industry consolidations.

Tracor Aerospace Inc., has acquired the glass chaff manufacturing businesses of TransTechnology Corp. Glass chaff, typically aluminum-coated glass fiber, is dispensed from electronic countermeasures systems to form radar-reflective clouds that confuse radar-guided threats. This acquisition combined the two leading manufactures of chaff products for the U.S. Military.

2. Reduced annual production rates.

Through the mid 1990's production quantities on the Evolved Sea-Sparrow Missile allowed the maintenance of dual sources for competitive procurements. Since that time, there have been insufficient production quantities to maintain the dual sources and it was necessary to return to sole source procurements.